



SHANNON PRICING

For the past 40 years Shannon has been a very unique boat building company in today's world of mass produced recreational boats. As a limited production builder creating yachts for specific owners, Shannon does not compete with production boats. Our owners choose to build a Shannon because they are looking for a yacht that is a major step up from the commonplace. Unlike factory-built production boats which base their pricing on the automobile paradigm, there is no such thing as a "stock" Shannon beyond the bare hulls and decks of each model. At Shannon there is so much opportunity for customization. Since every Shannon reflects an owner's specific requirements and taste it is quite difficult to establish initial published pricing.

Shannon has no interest in imitating production boat sales techniques that create an artificially low "base" price to avoid the so called "sticker shock" and then have a buyer struggle with a salesperson at a dealership to ascertain the real cost of the finished yacht delivered in the water. With that being said, we realize that a prospective buyer should have a reasonable idea of what a Shannon is going to cost in order to make a decision to take the next step toward final pricing. Therefore, we have included items in Shannon's Standard Sailaway Specifications that somewhat conform to the production boat industry's "base" price format to enable a prospective buyer to establish some price relativity for a finished Shannon delivered in the water. There are many items in our Standard Sailaway Specifications that are considered "options" by other companies, but we have endeavored to keep the comparative analysis as simple as possible. Obviously, substitutions and deletions are totally acceptable.

After a prospective buyer meets with the people at Shannon and sea trials a model, the next step is to go over layout designs and discuss in-depth details of cruising needs and option pricing. A contract price is then established with the buyer prior to construction. While it is difficult though not impossible, the CONTRACT PRICE might increase by 5%-10% during construction due to voluntary, owner-initiated change orders.

We believe the purchase of a Shannon should be a pleasant and fair experience, therefore it is company policy not to use the common sales technique of offering an inflated contract price only to then "discount or negotiate" it in order to close the deal. Shannon does not accept trade-in boats, however, we know that some Shannon buyers have boats they would like to sell. We have a successful four-decade history of working with new owners to help them sell their boats at full market value (not a wholesale trade-in price), and in these instances there is no brokerage commission due to Shannon.



SHANNON 38 HPS SPECIFICATIONS

Length on deck	38'-3"	11.66m
Beam	13'-0"	3.96m
Length on waterline	37'-9"	11.45m
Length overall	40'-5"	12.3m
Draft	3'-0"	0.9m
Air Draft	54'-6"	16.6m
Range Under Power	500 miles	800klm
Engine	165hp	121.4kw
Ballast	6000 lbs.	2700kg
Water	78 gal	294.8L
Fuel	165 gal	623.7L
Displacement	20,500 lbs	9225kg
Sail Area Sloop	669sq.ft.	62.2sqm

Designer Walter Schulz & Associates

SHANNON 38 HPS STANDARD SAILAWAY PRICE

The Sailaway Price is for a Shannon that is delivered in the water, ready to sail with full tanks, including a \$10,000 allowance for owner choice electronics.

Every Shannon is launched, rigged, power tested and sea trialed by Shannon employees prior to owner delivery. An extensive mechanical, electrical/electronic owner checkout, along with sailing and docking drills are undertaken until the owner is completely satisfied and comfortable with the vessel. Even in situations where a new Shannon is trucked outside of Rhode Island, Shannon employees meet the vessel to handle the entire commissioning and delivery process.

No company in the boat industry offers the level of owner service or support as Shannon. Shannon's worldwide Owners Support Program even applies to Shannons that are decades old and have changed ownership. The success of our 40-year old Support Program has enabled Shannons to cover over one million ocean miles reaching every corner of the globe.

Shannon 38 HPS Standard Sailaway Price.....Contact Shannon for updated pricing

STANDARD FEATURES AND SAILAWAY EQUIPMENT INVENTORY

HULL

- Patented shallow draft performance hull design
- One piece hull construction
- NPG Isophthalic gelcoat
- Corecell PVC linear foam cored hull with E-glass biaxial fiberglass laminates
- Hand-laid fiberglass laminate with Vinylester resin - no infusion
- Kevlar reinforced bow and keel areas
- Custom full length hull stringer grid glassed & reinforced
- No IGU fiberglass interior liners
- Custom Awlgrip color boot top
- Two Epoxy barrier coats and anti-fouling bottom paint
- All thru-hull areas decored and filled solid
- 10 Year hull laminate warranty

DECK

- Hand-laid closed cell PVC foam core for rigidity and insulation
- Garibaldi armor plate tempered glass windows
- 10 year deck laminate warranty
- Molded-in nonskid deck surface with recessed waterways
- Contrasting nonskid color (owner's choice of color)
- Hull-to-deck joint mechanically fastened and sealed
- Heavy duty rub rail with stainless steel insert
- Custom stainless steel swivel unit for electronics and engine panel
- Two cockpit storage lockers
- Propane tank locker with solenoid controls vented overboard
- Transom boarding opening with gate
- Cockpit scuppers
- Custom anchor platform with anchor roller anchor rode Deck Hase pipe
- Custom stainless steel bow and stern rails
- Double stainless steel stanchions with port and starboard gates
- Four 10" stainless steel mooring cleats
- Two 10" stainless steel spring line cleats
- Molded bulwark and side deck drainage system
- Opening ports with screens
- Teak flag pole with holder
- Sunbrella cockpit cushions (owner's choice of color)

AUXILIARY POWER

- Single Nanni Toyota 165 HP (Different engines available in single or twin configurations as option)
- Engine panels with gauges
- Engine oil pressure and water temperature audible alarms
- Dual Racor fuel filter/water separators
- Three baffled alloy 5052 fuel tanks (Two 58 gal. and one 49 gal.) with gauges and access plates
- Fuel tank management manifold with levers
- Triple dual/lever engine controls (single levers available)
- Bronze raw water intake strainers
- Heavy duty Soundown engine room sound insulation
- Engine room ventilation with blowers
- Stainless steel Aquamet propeller shafts
- Buck Algonquin stuffing box
- 3 blade folding Flexofold propeller
- Custom bronze propeller strut

MECHANICAL

- Sidepower 12 VDC 6hp SE 80 bowthruster
- All mechanical equipment is easily accessible
- Triple station steering system
- Dual cockpit mechanical helms with stainless wheel, lighted Ritchie compass and dual engine controls
- Interior hydraulic helm
- Dual rudders that flip-up with stainless steel shafts
- Bronze rudder stuffing boxes
- Emergency steering
- Maxwell RC 10-10 12 VDC windlass with deck fitting

MECHANICAL cont.

- Shurflo salt water washdown pump
- Raritan electric marine head with 28 gallon holding tank
- UL listed Marelon seacocks on all thru hulls below the waterline
- Marine grade sanitation, wet exhaust and fuel fill hose
- Windshield wipers and wash
- Hot and cold pressure water system and shower
- Shurflo 3.3 GPM water pressure pump
- Sea Tech fittings and ½" tubing
- Manual foot pump at galley sink
- 10 gallon hot water heater (110 volt and engine heat exchanger)
- Two baffled stainless steel 316L/ 39 gallon water tanks with gauges and access plates
- Water tank management manifold with levers
- One Gulper 320 12 VDC bilge pump
- One Rule 3700GPH VDC emergency bilge pump
- Manual diaphragm bilge pump

ELECTRICAL

- All equipment is easily accessible
- Four 120 amp hr. house AGM batteries (480 amps)
- Four 120 amp hr. AGM engine start/bow thruster batteries (480 amps)
- Automatic charging relay
- Xantrex 40 amp battery charger
- Powermax 150 amp alternator
- Balmar max charge voltage regulator
- Custom Bass AC/DC master control panel with circuit breakers, voltmeters and ammeters
- AC shore power 50 amp 125/250 volt shore service inlet and 50' shore power cord
- Digital DC volt meters and AC multi meters
- Xantrex Battery monitor
- Reverse polarity indicator
- All wiring color coded to ABYC codes
- Wiring is placed around the deck line out of the bilge for access
- Electrical bonding system with zinc anodes
- Electric horn
- Navigation lights with steaming light and foredeck light
- Tri-color masthead light
- Bilge blowers in engine room
- Twelve Gibraltar 12 VDC LED dome lights
- Four Ocean 12 VDC LED reading lights
- Seven 110 volt GFCI outlets in interior
- Inside helm nav light
- Lightning bonding system with zinc anodes
- Galvanic isolator (protect against galvanic corrosion while plugged into shore power)

ELECTRONICS

- Simrad AP-24 autopilot
- Copper band ground plane in hull for possible SSB antenna installation
- \$10,000 Standard allowance for owners choice of electronics (in addition to autopilot)

INTERIOR

- Custom layouts to owner's specifications
- Primary bulkheads 1" with solid hardwood corner posts and trim
- Solid teak and holly cabin sole with access hatches (matte finish)
- Satin varnished 8 coats on standard cherry wood joinerwork
- Wood ceilings against all hull surfaces with cedar lining inside all hanging lockers
- Cushions 4" ergonomic foam owners choice of Sunbrella fabric color
- Overhead fiberglass panels with hardwood battens and removable access panels
- Eight opening Hood ports with screens
- Total of five Bomar overhead hatches

HEAD

- Corian vanity top (owner's choice of color) with stainless steel under-mount sink
- Hot/cold pressure water shower system
- Raritan PR11 12 VDC electric marine head with 28 gallon holding tank

- Dometic Tank level monitor
- Separate stall shower with fixtures
- Scandvik Mono fixtures
- Medicine cabinet outboard with shelf and sliding door
- Bulkhead mirror over sink
- Stainless steel opening port with screen
- Ventilating hatch/skylight with screen
- Overhead lights
- 110 volt and 12 volt outlet

SALON

- Single settee berth to starboard and settee/single berth to port with 4" cushions
- Salon table, drop leaf
- Opening port with screens
- Two dorades for ventilation
- Two lockers with liquor storage and entertainment center
- Reading and overhead lights
- Two 110 volt outlets
- Two overhead hatches

GALLEY

- Corian countertop (owner's choice of color)
- Stainless steel 2-burner Force 10 propane stove
- Fireboy LPG controller with LPG sniffer
- Stainless steel 110 volt microwave
- Refrigerator/freezer, custom made boxes with Kevo Thermal insulation panels
- Separate 12 VDC Frigoboat refrigeration and freezer systems
- 110 volt outlet
- Large double stainless steel sink
- Single lever Scandvik Mono hot and cold pressure water faucet
- Fresh water foot pump
- Storage locker and dish storage
- Cutlery/utensil drawer
- Trash bin

INTERIOR HELM STATION/WHEEL HOUSE

- Lighted KVH compass
- Fully instrumented helm station with gauges and switches electronics layout to owner specifications
- Dual lever engine controls
- Button for horn
- Hydraulic steering with stainless steering wheel
- Custom ultra-leather and stainless steel helm
- Settee with table
- Engine room hatches
- Aft sliding glass door to cockpit
- Three windshield wipers with washers
- Storage locker and shelves

WINCHES

- Two Harken 46 Self Tailing 2 speed primary winches
- Two self-locking winch handles

MAST AND RIGGING

- Custom aluminum mainmast and boom (Shannon does not offer carbon fiber masts)
- 1 X 19 stainless steel standing rigging with open turnbuckles
- Stainless steel chain plates thru-bolted to transverse knees
- Genoa track with adjustable oversized genoa cars and sheets
- Continuous one-line mainsail dual reefing and halyard led aft
- (Shannon custom "Scutter" headsail rig available as an option)
- Schaefer roller furler on genoa

SAILS

- Main with five full length battens and two reefs
- 145% genoa
- Mainsail cover (owner's choice of color)

OUTFIT PACKAGE

Three fenders, four dock lines, 35 lb. anchor with chain and rode, three fire extinguishers, six life jackets, fog horn, flares kit, First Aid kit